

Producers Livestock Auction Co.

63 YEARS OF SERVICE

As **YOUR** Full Service Market

Office 325-653-3371

www.producersandcargile.com

February/March 2020

Cattle News from Producers:

What a great start to the new year, with higher cattle prices, mild weather and finally, some beneficial rain! We sold over 3500 head of cattle the first two weeks in January, including some really nice quality groups of calves, with several of those being weaned and/or vaccinated prior to weaning. Of course, this time of year, the flesh conditions of most consignments are really attractive to the buyers and they are willing to pay accordingly.

Remember, the 7-way or 8-way vaccine alone is not enough to draw much attention to your consignment of calves. An IBR-BVD complex vaccine is also needed at marking and then again at weaning along with a booster if you choose to wean or background your calves.

Our first Special Cow Sale of the year is scheduled for Thursday, February 13 in conjunction with our regular Thursday sale. Call ahead now with your consignment and take advantage of our many avenues of advertising prior to the sale. Other Special Cow Sales for this spring are set for Thursday, March 19 and another on April 23. Should you wish to sell some cattle through a private treaty sale, we can work with you on that as well. Just give us a call.

Jody Frey, cattle sale mgr (325) 234-7895

Sheep and Goat News:

We are working on a New Year and it has started off with a bang. The sheep & goat markets are good, in both the traditional and ethnic markets. Of course, everyone in our area knows that we, at Producers, are an ethnic driven market these days, with the large percentage of hair lambs and goats. The traditional market for your wool feeder lambs has been better than it has been in a good while. The commercial lamb feeders have been selling fat lambs at a profit and the feedlots are current which is great news and, of course, that give us a better market on the wool feeder lambs.

The rains the first half of 2019 gave us an abundance of old feed and broom weeds through the summer and late fall. This dry, less than desirable ground cover created a condition that is not good for livestock production. The sheep have not done well without supplemental feed in most areas. I have an idea that Texas has maintained a fairly constant number of sheep and goats the past few years. NASS claimed the U.S. number was down 1% last year on sheep numbers. We, here in Texas, sell more goats than the next 10 most heavily populated states throughout the nation. Predation is no stranger to any state, and along with drought are the two most discussed issues I hear. You must continue to support efforts to control predators, whether that be in support of wildlife services or trapping groups in your area, or through your own efforts. We have a lot of demand for our sheep and goats but, we cannot get paid if we do not get them across a scale somewhere.

Note the ad elsewhere in this newsletter on our Special Sheep and Goat Replacement Sale slated for March 21. Watch the Livestock Weekly for listings of individual consignments as we get closer to the sale.

Benny Cox, sheep sale manager (325) 234-4277

Order Buying & Private Treaty Sales:

Order buyers of all classes of sheep and goats as well as cattle. We can buy and sell sheep, goats and cattle for you at the weekly livestock auction or privately in the country. We are available to help you find and sell the right kind of livestock for your ranching operation. Give any of us a call.

Benny Cox – 325-234-4277

Jody Frey – 325-234-7895

David Quam – 325-656-8506

Charley Christensen – 325-234-4939

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Feel free to call any of our Producers Livestock sales representative or managers for whatever information you may need to assist you with your program. Some names are above and here are the rest:

Vernon Mansfield-Yard foreman-325-234-1429

Bill Willis-Inventory Control office-325-656-5940

Sales & Sorting: Lon Felts-325-656-4699

Mike Matthiesen-Controller-325-340-3816

Special Sheep and Goat Replacement Sale

Saturday, March 21, 2020

Sale starts at 10:00am

Replacement quality males and females of all breeds of sheep and goats are welcome! This special event for the sheep and goat industry was very well attended and successful the past three years. You must call to confirm your consignment for this sale. There must be at least 20 head of uniform females in any consignment. You can visit with Benny Cox at 325-234-4277, Jody Frey at 325-234-7895 or Charley Christensen at 325-234-4939.

Schedule for 2020

February 13	Special Cow Sale
February 20	Special Calf Sale
March 19	Special Cow Sale
March 21	Special Sheep and Goat Replacement Sale
March 26	Special Calf Sale
April 23	Special Cow Sale
April 30	Special Calf Sale
May 28	Special Calf Sale
June 25	Special Calf Sale
June 29 thru July 5	---Fourth of July vacation
July 13	Stocker & Feeder Calf Sale (1)
August 10	Stocker & Feeder Calf Sale (2)
September 10	Special Cow Sale
September 14	Stocker & Feeder Calf Sale (3)
September 17	West Texas Rehab Sale
October 3	ISA Bull Sale
October 8	Special Cow Sale
October 12	Stocker & Feeder Calf Sale (4)
November 12	Special Cow Sale
November 19	Special Calf Sale

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