

Producers Livestock Auction Co.

69 YEARS OF SERVICE

As **YOUR** Full Service Market

Office 325-653-3371

www.producersandcargile.com

Cattle News from Producers:

February/March 2023

As of this writing, winter storm Mara is coming to an end. I'm guessing most folks with livestock are ready for its departure, but plenty thankful for the moisture. If February is fairly mild and brings more moisture, this country could sure look different 6-8 weeks from now. Regardless of how the weather plays out, I'm afraid these cattle auction receipts will be very light this spring into summer months. It will be interesting to see just how many cattle are left in our trade area after last year's prolonged drought.

We should see a classic case of supply vs demand in the coming months for these slaughter cows and bulls. That market has improved the last few weeks. It should move even higher with recent sale barn closures and limited available supply. For those of you with dry cows or mature bulls that need culling, you may want to take advantage of this opportunity.

It's been a great start with the new year for calf prices and market indications are for that strong demand to continue. The majority of the better quality middleweight to heavier calves have dollared out from \$850-1150 per head during January. That would include both weaned and un-weaned calves. Buyers have been aggressively buying them provided they are the better quality kind.

Best wishes to all of our customers throughout the year and don't hesitate to call if we can help to market your livestock.

Jody Frey, cattle sale mgr (325) 234-7895

Sheep and Goat News:

We have witnessed, for years, an increase in the market between Thanksgiving and Christmas but this year was different than the last 7 or 8. In my opinion, the number one reason has been the problem with the traditional market. The commercial lamb feeders have been losing lots of money on their fat lambs and were not very active in buying wool feeder lambs this year, which lowered those wool lamb prices. Many of those lambs have sold from \$1.50 to \$1.75 per pound lower than last year and ethnic buyers have taken advantage of those prices. Lots of those lambs have found their way into the ethnic channels and not directly into feedlots for the traditional market.

The high feed prices of both hay and supplemental feeds complicated by drought throughout the US, have taken their toll as well. On the brighter side, in much of the area where we raise our sheep and goats, the winter weeds and winter grass is ready for spring. With ample rainfall, sheep and goat feed will likely be good and hopefully raise good lamb and kid crops.

The varmint problems have continued to be a challenge and that is not going away so continue addressing those issues every way you can. It doesn't matter whether you handle it yourself or by supporting Wildlife Services or trapping clubs. The majority of local ranches are most suited for sheep and goat production and the profitability is attractive in the industry.

We are having our 7th Annual Sheep and Goat replacement sale on Saturday, March 18 this year. This sale has been very successful in the past 6 years. You must call to consign to be in this sale.

Benny Cox, sheep sale manager (325) 234-4277

Upcoming Schedule:

February 9	Special Stocker & Feeder Sale
February 16	Special Cow Sale
March 16	Special Stocker & Feeder Sale
March 18	Special Sheep & Goat Replacement Sale
March 23	Special Cow Sale
April 20	Special Stocker & Feeder Calf Sale
April 27	Special Cow Sale
May 25	Special Stocker & Feeder Calf Sale
June 22	Special Stocker & Feeder Calf Sale
VACATION	July 1 - July 8, 4TH OF JULY VACATION DAYS
July 20	Special Stocker & Feeder Calf Sale
August 17	Special Stocker & Feeder Calf Sale
September 7	Special Stocker & Feeder Calf Sale
September 14	Special Cow Sale
September 28	West Texas Rehab Sale
October 5	Special Stocker & Feeder Calf Sale
October 7	ISA Bull Sale
October 12	Special Cow Sale
November 9	Special Stocker & Feeder Calf Sale
November 16	Special Cow Sale
VACATION	November 18 – November 25, THANKSGIVING VACATION DAYS
December 7	Special Stocker & Feeder Calf Sale

Order Buying & Private Treaty Sales:

Order buyers for all classes of sheep and goats as well as cattle. We can buy and sell sheep, goats and cattle for you at the weekly livestock auction or privately in the country. We are available to help you find and sell the right kind of livestock for your ranching operation. Give any of us a call.

Benny Cox – 325-234-4277

Jody Frey – 325-234-7895

David Quam – 325-656-8506

Charley Christensen – 325-234-4939

Feel free to call any of our Producers Livestock sales representative or managers for whatever information you may need to assist you with your program. Some names are above and here are the rest:

Andy Knight-Yard foreman-325-234-2082
Sales & Sorting: Lon Felts-325-656-4699

Bill Willis-Inventory Control office-325-656-5940
Mike Matthiesen-Controller-325-340-3816

Producers Livestock Auction Co.---San Angelo, Texas---Tele:325-653-3371---
www.producersandcargile.com