

Producers Livestock Auction Co.

63 YEARS OF SERVICE
As **YOUR** Full Service Market

January/February 2018

Cattle News from Producers:

The new year is starting out cold and dry! Lots of folks are hollering “Uncle” and anxious for springtime. Wheat field grazing in this area and especially north of here has been short-lived and is nearly gone in most cases. Panhandle buyers that would normally be active in the market for these longhaired stocker calves are either cautiously buying or out of the market completely. Thankfully, grains and other feed commodities are still reasonably priced and buyers can background these calves with hopes of springtime grazing and/or summer grass.

We would normally expect a significant increase in slaughter cow prices by this time of year, but as of mid-January, prices remain near steady with the majority of cows selling from \$.50 to \$.60 per cwt. Auction receipts are near normal for this time of year, but dairy cow slaughter is always a constant and can greatly affect the market for beef cows. Hopefully, a major weather event will limit supplies and boost prices soon. It's always nice to sell high-dollar slaughter cows and turn that money into replacement bred cows or pairs.

Make plans to attend our first Special Cow Sale of 2018 scheduled for Thursday, February 15th.
Jody Frey, cattle sale mgr. (325) 234-7895

Sheep and Goat News:

After the Christmas and New Year's holidays, we came back with just over 6700 head for two weeks. The small supply proved to be a big support for a strong market on all classes of sheep and goats. We are now seeing the light lambs selling well over \$2 per pound which makes many of those lambs bring between \$120 and \$150 per head. The meat goat demand is right back where it should be this time of year also. There is some pressure on the big mutton goats due the big supply of show goats available now that the 4H shows are completed

Benny Cox, sheep sale mgr. (325) 234-4277

Second Annual Special Sheep and Goat Replacement Sale **Saturday, March 24, 2018**

Replacement Quality Males and Females of all breeds of sheep and goats are welcome. Don't miss this opportunity to consign early. This special event was very well attended and successful last year. You must call to confirm your consignment for this sale. Books are now open and will be closed at a later date. We expect a much larger sale than last year so uniform female offerings must be greater than twenty head. Look for detailed listings on our website www.producersandcargile.com or the Livestock Weekly.

Contact Benny Cox, Jody Frey or Charley Christensen (325)234-4939 or call the office (325)653-3371.

Concho Livestock Company----

Order buyers of all classes of sheep and goats—325-653-3371 office

We can buy sheep or goats for you at the livestock auction or in the country. Give any of us a call.

Benny Cox-325-234-4277

Jody Frey – 325-234-7895

David Quam-325-656-8506

Feel free to call any of our Producers Livestock sales representative or managers for whatever information you may need to assist you with your program. Some names are above and here are the rest:

Vernon Mansfield-Yard foreman-325-234-1429,

Bill Willis-Inventory Control office-325-656-5940, Mike Matthiesen-Controller-325-340-3816,

Sales & Sorting: Lon Felts-325-656-4699, Clint Rainey-325-473-1463, Jake Wagner 325-234-8673

Schedule for 2018

January 11	Special Calf Sale
February 15	Special Cow Sale
February 22	Special Calf Sale
March 15	Special Cow Sale
March 22	Special Calf Sale
March 24	Special Sheep and Goat Sale
April 19	Special Cow Sale
April 26	Special Calf Sale
May 24	Special Calf Sale
June 21	Special Calf Sale
July 2 thru July 6	Closed for July 4 th Vacation
July 16	Stocker and Feeder Calf Sale (1)
August 13	Stocker and Feeder Calf Sale (2)
September 6	Special Cow Sale
September 10	Stocker and Feeder Calf Sale (3)
October 6	ISA Bull Sale
October 11	Special Cow Sale
October 15	Stocker and Feeder Calf Sale
November 8	Special Cow Sale
November 10	Hill Country Brangus Sale
November 15	Special Calf Sale
November 19 thru 23	Closed for Thanksgiving Vacation
December 13	Special Calf Sale
December 20	Cattle Sale (Last Sale of the year)
December 24 thru January 1	Closed for Christmas Vacation
January 3, 2019	Cattle Sale (First Sale of 2019)

Producers Livestock Auction Co.---San Angelo, Texas---Tele:325-653-3371---
www.producersandcargile.com