

Producers Livestock Auction Co.

63 YEARS OF SERVICE

As **YOUR** Full Service Market

Office 325-653-3371

www.producersandcargile.com

March/April 2019

Cattle News from Producers:

The seasonal trend for improved cattle prices is holding true as we enter early Spring. Strong demand continues, but calf prices seem to have leveled off after posting big gains since late last Fall and the beginning of the New Year.

Slaughter cow and bull prices have improved significantly in the past 6 to 8 weeks. In recent weeks, we've sold several high yielding and heavy weight bulls from \$86 to \$94 per hundred weight which has them grossing from \$1400 to \$1800 per head. If you have older bulls or bulls with issues that need replacing, now may be the ideal time. Young, high quality breeding bulls are readily available and much more affordable than in years past. Prices from \$1750 to \$3500 per head seems to be where that market stands for now.

Call ahead with your consignments to our remaining Spring Special Cow Sale on Thursday, April 18. Early consignments to that sale and any of our weekly auctions are welcomed and appreciated.

Jody Frey, cattle sale mgr (325) 234-7895

Sheep and Goat News:

Here comes Spring and the subsoil moisture is as good as I can remember. With just average rainfall, most of us should have a wonderful early Spring and hopefully it will carry over into Summer. Along with the wonderful rainfall, issues with stomach worms are just around the corner which can counteract performance. Be proactive, not reactive. We have already seen some sick sheep come through the sale ring. The sheep and goat markets are really good in our area, but you must get a healthy animal across the scales for a pay check. I know I wrote about this in January but some things need to be repeated.

The demand for females should be good again this summer if range conditions continue in good shape. The predators are one of the things most mentioned on many of my calls from every direction in our area. We must continue to support Wildlife Services as well as doing what we can on our own.

The numbers moving through auctions around the country have stayed fairly low which has helped us maintain a good market. It is certainly not too early to start marketing those 60 plus pound lambs and kids even though they are doing well on the winter weeds. Sometimes the heavier lambs can actually dollar out less than they would have brought at a lighter weight. The numbers are certainly going to pick up and if we have a really big sale that comes up all of a sudden, it could affect the market negatively. We continue to see an increase in the numbers of hair sheep versus wool sheep in our area, which is no surprise to many and, of course, many producers have both types.

Remember, we will again have our Sheep and Goat Replacement Sale on Saturday, March 23, 2019.

Benny Cox, sheep sale manager (325) 234-4277

Order Buying & Private Treaty Sales:

Order buyers of all classes of sheep and goats as well as cattle. We can buy and sell sheep, goats and cattle for you at the weekly livestock auction or privately in the country. We are available to help you find and sell the right kind of livestock for your ranching operation. Give any of us a call.

Benny Cox – 325-234-4277

Jody Frey – 325-234-7895

David Quam – 325-656-8506

Charley Christensen – 325-234-4939

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Feel free to call any of our Producers Livestock sales representative or managers for whatever information you may need to assist you with your program. Some names are above and here are the rest:

Vernon Mansfield-Yard foreman-325-234-1429

Bill Willis-Inventory Control office-325-656-5940

Sales & Sorting: Lon Felts-325-656-4699

Mike Matthiesen-Controller-325-340-3816

Schedule for 2019

January 17	Special Calf Sale
February 14	Special Cow Sale
February 21	Special Calf Sale
March 14	Special Cow Sale
March 21	Special Calf Sale
March 23	Special Sheep and Goat Replacement Sale
April 18	Special Cow Sale
April 25	Special Calf Sale
May 23	Special Calf Sale
June 20	Special Calf Sale
July 1 thru July 5	Closed for July 4 th Vacation
July 15	Stocker and Feeder Calf Sale (1)
August 12	Stocker and Feeder Calf Sale (2)
September 5	Special Cow Sale
September 9	Stocker and Feeder Calf Sale (3)
September 19	West Texas Rehab Sale
October 5	ISA Bull Sale
October 10	Special Cow Sale
October 14	Stocker and Feeder Calf Sale (4)
November 7	Special Cow Sale
November 9	Hill Country Brangus Sale
November 14	Special Calf Sale
November 25 thru 29	Closed for Thanksgiving Vacation
December 12	Special Calf Sale
December 19	Cattle Sale (Last Sale of the year)
December 23 thru January 3	Closed for Christmas Vacation
January 7, 2020	Sheep Sale (First Sale of 2020)

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