

Producers Livestock Auction Co.

64 YEARS OF SERVICE
As **YOUR** Full Service Market

May/June 2018

Cattle News from Producers:

Dry weather certainly curtailed local demand for replacement quality females at our last special cow sale on April 19. As you might expect, very few replacements were sold to folks south and west of San Angelo. Thankfully, some stockmen north and east of here were in the market and willing to gamble on future prospects of rain. Better quality and choice sets of cow/calf pairs ranged from \$1500 to a high of \$1925 per pair. Aged and lesser quality sorts sold from \$900 to \$1350 per pair.

So far, during this last dry spell, stocker calf and feeder yearling prices have held up fairly well. Of course, most of these cattle head north and their value will be determined more by feedlot sales prices and feed grain costs.

As summertime approaches, fleshy unweaned and non-vaccinated calves will most definitely sell at a discount to the more moderately fleshed offerings of weaned and/or vaccinated calves. We continue to see properly vaccinated and weaned or unweaned calves with complete vaccination histories gaining a price advantage. Please turn that complete information in, if you have it, for our weekly sale schedule that is passed out to the buyers.

Slaughter cow and bull prices were fairly strong until about mid-April, then we started losing ground. Several beef cows from throughout the western states are hitting the market and now, struggling dairymen are selling off fairly large numbers as well.

Jody Frey, cattle sale mgr (325) 234-7895

Sheep and Goat News:

Spring is here and everyone in the larger sheep and goat raising areas are wondering when those May rains are going to arrive. The high winds and lack of rain has everyone on pins and needles. For the most part, kid goats and lambs are coming in at least 8 to 12 pounds lighter than they were this time last year. Here we are in the beginning of May and still witnessing a favorable market on the fleshier kids and lambs but, there is an evident discount on those too light to go directly to the Ethnic slaughter channels. The numbers are going to pick up without moisture which will pressure the market values. The wool feeder lambs are selling at high levels to commercial lamb feeders a little earlier than normal. Hopefully, the feeders will make money in their feeding operations.

Our second annual Special Replacement Sheep and Goat Sale was held on March 24, 2018. We were very pleased with the market for both females and males. The quality and size played a big role in the individual value of each draft. There were 43 consignors and 73 registered buyers from as far away as Arizona. We had 2115 head of mostly hair sheep ewes along with over 700 wool ewes plus over 100 bucks, over 50 billys and 350 nannies.

Most of the well grown out hair ewes brought from \$200 to \$250 per head with one set of black headed open yearlings at \$270 per head. The yearling wool ewes sold from \$166 to \$176 per head with some being offered in the wool, while others were shorn. The higher percentage Dorper bucks sold mostly from \$500 to \$700 per head with the Royal Whites and Dorp/Croix bucks selling for \$300 to \$600 per head. A few of the billys sold up to \$400 per head with smaller billys left in the rear. Nannies sold well with grown out Boer crosses bringing from \$166 to \$200 per head and smaller, more Spanish types down to \$130 per head. With very little rain in the last four months, we feel this was an extremely successful sale.

Benny Cox, sheep sale mgr (325) 234-4277

Monday Stocker Feeder Sales:

We will have FOUR Monday Stocker Feeder Sales again this year. We will be receiving and processing cattle through the weekend to benefit those who need to take advantage of labor on weekends or prefer to market their calves and yearlings on Monday. These specials have benefitted producers in our area for years.

Mondays-----July 16-----August 13-----September 10-----October 15

All calves and yearlings are welcome.

Concho Livestock Company----

Order buyers of all classes of sheep and goats—325-653-3371 office

We can buy sheep or goats for you at the livestock auction or in the country. Give any of us a call.

Benny Cox-325-234-4277

Jody Frey – 325-234-7895

David Quam-325-656-8506

Feel free to call any of our Producers Livestock sales representatives or managers for whatever information you may need to assist you with your program. Some names are above and here are the rest:

Charley Christensen – General Manager- 325-234-4939

Jake Wagner-Assistant Cattle & Sheep Sale Manager- 325-234-8673

Vernon Mansfield-Yard foreman-325-234-1429

Bill Willis-Inventory Control office-325-656-5940

Mike Matthiesen-Controller-325-340-3816,

Sales & Sorting: Lon Felts-325-656-4699, Clint Rainey-325-473-1463

Schedule for 2018

May 24	Special Calf Sale
June 21	Special Calf Sale
July 2 thru July 6	Closed for July 4 th Vacation
July 16	Stocker and Feeder Calf Sale (1)
August 13	Stocker and Feeder Calf Sale (2)
September 6	Special Cow Sale
September 10	Stocker and Feeder Calf Sale (3)
October 6	ISA Bull Sale
October 11	Special Cow Sale
October 15	Stocker and Feeder Calf Sale
November 8	Special Cow Sale
November 10	Hill Country Brangus Sale
November 15	Special Calf Sale
November 19 thru 23	Closed for Thanksgiving Vacation
December 13	Special Calf Sale
December 20	Cattle Sale (Last Sale of the year)
December 24 thru January 1	Closed for Christmas Vacation
January 3, 2019	Cattle Sale (First Sale of 2019)

Producers Livestock Auction Co.---San Angelo, Texas---Tele:325-653-3371---

www.producersandcargile.com