

Producers Livestock Auction Co.

63 YEARS OF SERVICE

As **YOUR** Full Service Market

May/June 2017

Cattle News from Producers:

The spring of 2017 has been very favorable for sellers of stocker calves and feeder yearlings headed to the feedyard. Many of these middle-sized to heavier weight steers are dollaring out from \$850 to \$1050 per head. At our Thursday auction on May 4th, 500 to 600 pound steers sold with a high of \$172 and a weighted average price of \$156.38. Heifer mates sold with a high of \$168 and a weighted average price of \$137.30. Pretty nice averages considering there would be some lesser quality calves included in these categories.

In the feedlot sector, fat cattle have trended from the \$120's up into the \$130's and just recently, have seen highs of \$142 to \$146. That's good news for everyone and hopefully will help heal some past wounds for cattle feeders and feedyard owners.

Slaughter cow and bull prices have remained relatively steady with no big gains or losses in quite a while. Fewer packing houses than in years past seem to have ample supply. Thankfully, we have enough slaughter buyers that continue to remain competitive with one another.

Jody Frey, cattle sale mgr (325) 234-7895

Sheep and Goat News:

The sheep and goat market has been wonderful so far in winter and spring of 2017. There has been lots of feed this winter which has allowed people to hold lambs and kids longer than normal and, no doubt, lighter runs of livestock through auctions has been a plus for market values. On May 2nd and 9th, all classes of sheep and goats except woolled feeder lambs started their seasonal value declines. Not only is it May when we normally start to see values decline, but both sales were near twice as large as previous weeks. The woolled feeder lambs have held strong due to an upturn in the price of the fat lambs going to the major packers and then going to traditional lamb markets. Both the profits from fat lamb sales to commercial lamb feeders and the thought of a shortage of fat lambs through August have given those lambs a boost.

In most of the sheep and goat raising areas, we have had above average rainfall going on three years now which have increased possible worm loads. You should keep that in mind and not allow your sheep or goats to go downhill like so many did two years ago. That advice applies to the hair sheep people as well. When tender feed is plentiful, your stock may look just fine, but as feed quality starts to change to the negative, you may not like what comes next as large egg counts begin to take over in the sheep and goats.

I have heard lots of bad news on the predator situation from the east, west and south. It seems we cannot win as there is danger the M44s may be taken away from Wildlife Services. This is a valuable tool in controlling varmints, especially coyotes. M44s take 3.5 times more coyotes than helicopters and snares and are more cost efficient, especially considering the cost of flight time. Keep after those varmints. We have valuable livestock but, only if we make it to market can we cash in.

Benny Cox, sheep sale mgr. (325) 234-4277

General News:

As we work our way through the year, we have several Special Cow Sales and Calf Sales planned. It has been making a difference in the buyer attendance and the livestock value when livestock is sold at these sales. Please call ahead when you think you may have a group or something special to sell at one of these sales. Although it is not mandatory to call us to sell livestock in one of those sales, we like to hear from you as it helps us do a better job marketing your livestock. It's never too early to call for a Special Sale.

In March we had our first Saturday Special Replacement Sheep & Goat Sale in the 63 year history of Producers Livestock. It was a wonderful success and we will probably have another next spring. Call Benny Cox or myself anytime to get your name on the list of potential consignors to this sale if you are interested.

Charley Christensen, Gen. Mgr. (325)234-4939

Remaining Schedule for 2017

May 25	Special Calf Sale
June 22	Special Calf Sale
July 3-7	Fourth of July Vacation
July 17	Stocker & Feeder Calf Special (1)
August 14	Stocker & Feeder Calf Special (2)
September 7	Special Cow Sale
September 11	Stocker & Feeder Calf Special (3)
October 7	ISA Bull Sale
October 12	Special Cow Sale
October 16	Stocker & Feeder Calf Special (4)
November 9	Special Cow Sale
November 11	Hill Country Brangus Sale
November 16	Special Calf Sale
November 20-24	Thanksgiving Vacation
December 14	Special Calf Sale
December 21	Cattle Sale (last sale of the year)
Dec. 25-Jan. 2	Christmas Vacation
January 4	Cattle Sale (first sale of 2018)

Concho Livestock Company----

Order buyers of all classes of sheep and goats—325-653-3371 office

We can buy sheep or goats for you at the livestock auction or in the country. Give any of us a call.

Benny Cox-325-234-4277

Jody Frey – 325-234-7895

David Quam-325-656-8506

Feel free to call any of our Producers Livestock sales representative or managers for whatever information you may need to assist you with your program. Some names are above and here are the rest:

Vernon Mansfield-Yard foreman-325-234-1429,

Bill Willis-Inventory Control office-325-656-5940, Mike Matthiesen-Controller-325-340-3816,

Sales & Sorting: Lon Felts-325-656-4699, Clint Rainey-325-473-1463

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