

# **Producers Livestock Auction Co.**

**63 YEARS OF SERVICE**

As **YOUR** Full Service Market

**November/December 2016**

## **Announcing our First Special Sheep and Goat Replacement Sale**

**Saturday, March 25, 2017**

*Replacement Quality Males and Females of all breeds of sheep and goats are welcome! Don't miss this opportunity to consign early to this sale that promises to be a very special event for the sheep and goat industry. You must call to confirm your consignment for this sale. Books are now open.*

You can visit with Benny Cox 325-234-4277, Jody Frey 325-234-7895, Jake Wagner 325-234-8673, or Charley Christensen 325-234-4939.

## **Cattle News from Producers:**

Slaughter cow and bull prices have followed their seasonal trend and continue to sell at lower price. Average to high-yielding slaughter cows have ranged from \$52 to \$64 per cwt the last few weeks. The smoother, more desirable kind of short-solid and broke mouth bred cows are still selling at a premium to packer prices. The best demand would be for those at least 5 to 7 months bred, to calve this winter and early spring on grain fields. If you are not sure what needs pregnancy testing, we will gladly take a look and do what is in your best interest. Remember, our veterinarian is here early on Thursday mornings so please have any cows needing to be tested at Producers by late Wednesday night.

Roller coasters at Six Flags don't have any more twists, turns and dives than we have seen in this year's stocker and feeder calf prices. Mid to late fall can always be a tough time to market calves, especially those with no vaccination history and freshly weaned. Heavy bull calves and the plainer offerings, including longhorn crosses, have been hit the hardest with steep discounts. Thankfully, we have seen slightly improved demand for the better quality steers and heifers, especially those with two full rounds of vaccinations prior to weaning. We hope to see the market make its usual recovery as we move toward and into a new year.

*Jody Frey, cattle sale mgr (325) 234-7895*

## **Sheep and Goat News:**

As predicted, the Muslim holidays helped the sheep and goat markets maintain strength through the first part of fall. The goat market stayed at high levels until the week before July 4<sup>th</sup>. The first week after the 4<sup>th</sup>, the goat market fell off \$30 to \$40 per cwt. By mid-September, the woolled feeder lamb prices started to fall off due to increased movement in Northern states which helped to fill up major feedlots in about 4 weeks.

The good side of all this, for our area, seems to be everyone has relatively good range conditions going into winter. November 1<sup>st</sup> the market took a step in a positive direction, partially due to a lighter run and most likely the anticipation of fewer numbers coming in the near weeks.

Deer season begins November 5<sup>th</sup> and many people hesitate to work stock so as to not disturb their hunters. This Texas phenomena usually helps to limit numbers at the sale during the late fall. Producers will be closed for the week of Thanksgiving, so the livestock handlers have to adjust for that as well, to be able to take care of their customers.

Remember, we will also shut down for the Christmas holidays, from December 23rd through January 2<sup>nd</sup>. Our first sale of 2017 will be January 3<sup>rd</sup>.

The sheep and goats are not showing stomach worm issues as often as they were this time last year and that's a good thing. The hair sheep numbers seem to still be on the rise and the varmints don't care what kind of kid goats or lambs they eat. Stay after those critters so you can send us big numbers of sheep and goats in 2017.

*Benny Cox, sheep sale mgr. (325) 234-4277*

## **Concho Livestock Company----**

**Order buyers of all classes of sheep and goats—325-653-3371 office**

**We can buy sheep or goats for you at the livestock auction or in the country. Give any of us a call.**

*Benny Cox-325-234-4277*

*Jody Frey – 325-234-7895*

*David Quam-325-656-8506*

**Feel free to call any of our Producers Livestock sales representative or managers for whatever information you may need to assist you with your program. Some names are above and here are the rest:**

Vernon Mansfield-Yard foreman-325-234-1429,

Bill Willis-Inventory Control office-325-656-5940, Mike Matthiesen-Controller-325-340-3816,

Sales & Sorting: Lon Felts-325-656-4699, Clint Rainey-325-473-1463, Jake Wagner-325-234-8673,

### **Remaining Schedule for 2016**

<b>November 10</b>	<b>Special Cow Sale</b>
<b>November 12</b>	<b>Hill Country Brangus Sale</b>
<b>November 17</b>	<b>Special Calf Sale</b>
<b>November 21-25</b>	<b>Closed for Thanksgiving Vacation</b>
<b>December 8</b>	<b>Special Calf Sale</b>
<b>December 22</b>	<b>Cattle Sale—Last Sale of 2016</b>
<b>December 23-30</b>	<b>Closed for Christmas Vacation</b>
<b>January 3, 2017</b>	<b>First sale for 2017—Sheep and Goats</b>

### **Schedule for 2017**

<b>January 3</b>	<b>First sale for 2017 – Sheep and Goats</b>	<b>September 7</b>	<b>Special Cow Sale</b>
<b>January 12</b>	<b>Special Calf Sale</b>	<b>September 11</b>	<b>Stocker &amp; Feeder Calf Sale</b>
<b>February 9</b>	<b>Special Cow Sale</b>	<b>October 7</b>	<b>ISA Bull Sale</b>
<b>February 16</b>	<b>Special Calf Sale</b>	<b>October 12</b>	<b>Special Cow Sale</b>
<b>March 16</b>	<b>Special Cow Sale</b>	<b>October 16</b>	<b>Stocker &amp; Feeder Calf Sale</b>
<b>March 23</b>	<b>Special Calf Sale</b>	<b>November 9</b>	<b>Special Cow Sale</b>
<b>March 25</b>	<b>Special Sheep &amp; Goat Replacement Sale</b>	<b>November 11</b>	<b>Hill Country Brangus Sale</b>
<b>April 20</b>	<b>Special Cow Sale</b>	<b>November 16</b>	<b>Special Calf Sale</b>
<b>April 27</b>	<b>Special Calf Sale</b>	<b>November 20-24</b>	<b>Closed Thanksgiving Vacation</b>
<b>May 25</b>	<b>Special Calf Sale</b>	<b>December 14</b>	<b>Special Calf Sale</b>
<b>June 22</b>	<b>Special Calf Sale</b>	<b>December 21</b>	<b>Last Sale of Year – Cattle Sale</b>
<b>July 3-7</b>	<b>Closed Fourth of July Vacation</b>	<b>Dec 25-Jan 2</b>	<b>Closed Christmas Vacation</b>
<b>July 17</b>	<b>Stocker &amp; Feeder Calf Sale</b>	<b>January 4, 2018</b>	<b>First Sale of Year – Cattle Sale</b>
<b>August 14</b>	<b>Stocker &amp; Feeder Calf Sale</b>		

**Producers Livestock Auction Co.---San Angelo, Texas---Tele:325-653-3371---**

**[www.producersandcargile.com](http://www.producersandcargile.com)**