

Producers Livestock Auction Co.

63 YEARS OF SERVICE
As **YOUR** Full Service Market

September/October 2017

Cattle News from Producers:

On a weekly basis, we continue to try and group up the consignments of calves and yearlings, regardless of the size of the consignment, that have given us information on shot records and/or weaning. Buyers are made aware of this information with a list prior to the sale and again as the cattle reach the sale ring. It's not too late to give a series of shots 2 to 4 weeks before shipping your calves in the coming months. The 7-way or 8-way shot alone is not enough for your consignment to draw special attention from buyers this time of year. The cattle need some sort of IBR/BVD complex vaccine and hopefully a Pasturella vaccine.

At our first Special Cow Sale of the fall, demand remained strong for better quality bred cows and coming 2 year olds with plenty of size and quality. Choice sets of fall calvers ranged from \$1350 to \$1650 per head. One fancy set of black baldies topped the sale at \$1800 per head. Average quality females and winter and spring calving cows and heifers sold from \$950 to \$1300 per head. Limited numbers of average quality cow/calf pairs solid in a broad range of \$1150 to \$1700 per pair.

We are looking forward to our October 12 Special Cow Sale as we have some really outstanding consignments.

Call ahead with your consignments to our remaining fall Special Cow Sales to be held on October 12 and November 9.

Jody Frey, cattle sale mgr (325) 234-7895

Sheep and Goat News:

We have had a big swing in the market for sheep and goats since our last newsletter. Range conditions in many areas have been above average for the most part and many people may have held on a little longer than normal to market their livestock. Many people were anticipating a benefit from the Muslim Holiday of Sacrifice on September 1st through 4th. As a result, everybody decided to sell in the same 2 week period. Auctions in our area moved over 40,000 head which had a negative effect on the market, especially on lighter hair lambs and kid goats. The Houston area uses lots of those light hair lambs and kid goats and their demand has slowed considerably due to the hurricane and flooding in southeast Texas. But, don't worry, we should see a rise in our markets later this fall.

Demand for hair sheep ewe lambs has softened a bit, but we have had a number of calls lately looking to buy ewe lambs as well as yearlings to three year olds.

Fat wool lambs that have sold since May out of feedlots have, in most cases, made money for the traditional lamb feeders. Woolled feeder lamb values did not fall off until early July in our area and have sold lower around the nation since. One down side is that we continue to see fewer wool lambs in our area which does not allow a buyer to load a big truck to send sheep direct to out of state feedlots. Most wool lambs are fed outside of Texas, many in Colorado, closer to the major packing plants.

The health on most lambs has appeared good this year so keep up the good work in monitoring stomach worm issues. We continue to hear of big predator issues in all directions. With the threat of losing or limiting the use of M44's for coyote control, we may lose again in our battle to survive. The American Sheep Industry and your Texas Sheep and Goat Raisers continue to be a voice in combating those in favor of eliminating another tool we use to stay in business.

Benny Cox, sheep sale mgr. (325) 234-4277

General News:

We have decided on a date to have another **Special Replacement Sheep and Goat Sale**. This sale will be March 24th, 2018, the same Saturday as last year. You must call in and give us your consignment information to get in this sale. We expect to have more stock than last year and quality is very important for this specific sale. Both quality females and males are welcome. We had a very successful sale last year but some of the males were too young and did not sell to the satisfaction of some consignors. This is one of the reasons we urge you to call and visit about your potential consignment now. Call Benny, Jody or Charley or call the main office.

Charley Christensen, general manager (325) 234-4939

Concho Livestock Company----

Order buyers of all classes of sheep and goats—325-653-3371 office

We can buy sheep or goats for you at the livestock auction or in the country. Give any of us a call.

Benny Cox-325-234-4277

Jody Frey – 325-234-7895

David Quam-325-656-8506

Feel free to call any of our Producers Livestock sales representative or managers for whatever information you may need to assist you with your program. Some names are above and here are the rest:

Vernon Mansfield-Yard foreman-325-234-1429,

Bill Willis-Inventory Control office-325-656-5940, Mike Matthiesen-Controller-325-340-3816,

Sales & Sorting: Lon Felts-325-656-4699, Clint Rainey-325-473-1463

Remaining Schedule for 2017

October 7	ISA Bull Sale
October 12	Special Cow Sale
October 16	Stocker & Feeder Calf Special (4)
November 9	Special Cow Sale
November 11	Hill Country Brangus Sale
November 16	Special Calf Sale
November 20-24	Thanksgiving Vacation
December 14	Special Calf Sale
December 21	Cattle Sale (last sale of the year)
Dec. 25-Jan. 2	Christmas Vacation
January 4	Cattle Sale (first sale of 2018)

Producers Livestock Auction Co.---San Angelo, Texas---Tele:325-653-3371---

www.producersandcargile.com