

Producers Livestock Auction Co.

68 YEARS OF SERVICE

As **YOUR** Full Service Market

Office 325-653-3371

www.producersandcargile.com

Cattle News from Producers:

July/August 2023

Some of the long-term effects from last year's drought have really started to surface here in the last few months. Really to no one's surprise, auction receipts in our trade area have been historically low and we look for that to continue. Weekly receipts of 600 to 900 head have become the "norm", but it hasn't affected buyer attendance one bit!

Remember, our weekly sales start at 9 AM and we are typically through selling by 12 noon to 1 PM. Please plan accordingly and remember we have someone on the yards to receive your livestock 24/7.

All classes of cattle are now trading at or near all-time highs with extremely strong demand across the board. The majority of these better quality calves (most unweaned) are dollaring out from \$1100 to \$1500 per head with some of the choice heavyweight feeder cattle exceeding that top price.

Slaughter cow & bull demand is unbelievably strong with these heavyweight cows ranging from \$88 to \$108/cwt with some extreme highs of \$110 to \$118/cwt. Heavyweight bulls have ranged from \$105 to \$125/cwt with several top dressing at \$126 to \$134/cwt.

May & June of 2023 will be talked about for years to come, I do believe. The rain finally came and the vast majority of this country has a new look leading into summertime. For many customers north and east of here full stock tanks are such a blessing and won't be forgotten anytime soon. Call if we can help with the marketing of your livestock, preferably not on sale day mornings. Thank you in advance.

Jody Frey, cattle sale manager (325) 234-7895

Sheep and Goat News:

This year's market has been anything but normal compared to the last 7 or 8 years. Generally, the market gets a big push between Thanksgiving and Christmas and continues until May when it slowly starts to cheapen up. This year we did not see lambs start to get higher until the first part of February and it was only 5 or 6 weeks before it started to back off some. The top end goats got up to just over \$4 a pound for a while, but both lambs and goats never got as high as 2022 levels. As was explained in last newsletter, wool feeder lambs across the US sold much cheaper than the previous year and large handlers in our area bought those lambs from other states for the ethnic demand.

From April on, the movement of especially lambs increased due to dry range conditions and June was extremely large which kept the market from reaching higher levels. We actually started getting much needed rainfall in much of the sheep and goat producing areas mid-May, but not everyone was so lucky. You would think it would have slowed movement down, but it did not.

The Muslim holiday of sacrifice was June 28th this year and buyers started buying for this holiday on June 6th at our market. They target different classes of livestock for this holiday and we saw an increase in those groups. There has been some demand for hair sheep ewe lambs which has helped that market but maybe not as much as you might think. As dry as conditions have been off and on the last two years there still seems to be lots of hair sheep ewes in the country. The goat numbers have fallen off in our area taking in to account the percentage of kids sold in our market this year so far. The ethnic market is strong in the US and is here to stay. We have a good product in our sheep and goats so continue to work on the varmints any way you can.

Benny Cox, sheep sale manager (325) 234-4277

Vet Service

Our vet service is from 7 AM until 10 AM on Thursday mornings. For pregnancy testing cows, they need to be here on Wednesday or very early Thursday mornings to be processed. Pairs require a good deal more time to process and pair up, especially in the recent heat wave we have been through and it helps when they arrive as early as possible including Monday or Tuesday.

Upcoming Schedule:

July 20	Special Stocker & Feeder Calf Sale
August 17	Special Stocker & Feeder Calf Sale
September 7	Special Stocker & Feeder Calf Sale
September 14	Special Cow Sale
September 28	West Texas Rehab Sale
October 5	Special Stocker & Feeder Calf Sale
October 7	ISA Bull Sale
October 12	Special Cow Sale
November 9	Special Stocker & Feeder Calf Sale
November 16	Special Cow Sale
VACATION	November 18 – November 25, THANKSGIVING VACATION DAYS
December 7	Special Stocker & Feeder Calf Sale

Order Buying & Private Treaty Sales:

Order buyers for all classes of sheep and goats as well as cattle. We can buy and sell sheep, goats and cattle for you at the weekly livestock auction or privately in the country. We are available to help you find and sell the right kind of livestock for your ranching operation. Give any of us a call.

Benny Cox – 325-234-4277

Jody Frey – 325-234-7895

David Quam – 325-656-8506

Charley Christensen – 325-234-4939

Feel free to call any of our Producers Livestock sales representative or managers for whatever information you may need to assist you with your program. Some names are above and here are the rest:

Andy Knight-Yard foreman-325-234-2082

Sales & Sorting: Lon Felts-325-656-4699

Bill Willis-Inventory Control office-325-656-5940

Mike Matthiesen-Controller-325-340-3816

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